

# **Challenges in Service Economy**

#### **Back Office & Operational Challenges**

#### **Banking**

Relatively high Cost to Income
Ratio
Over Regulation
STP
Disruption by Fintechs
Core Banking Constraints

#### **FMCG/Logistics**

Invoice Processing delays
Supply chain delay
B2B portals data re-entries
Cost of Transactions

#### **Insurance**

Persistency & Retention Slow Claims Processing Data Quality

#### **Others**

Attrition of Millennials Long delays in BPR, BPM

#### **Contact Center Customer Experience**





# Our "WORK" in Today's Service Economy

Off the screen "manual" processing

Many screens

Business
Performance,
Cost

Human Error Re do

Too many process steps to remember, Skills issue



Self Performance Issues

Repeat keyboard & mouse actions, too many manual steps, tabs, navigation

Text Fatigue Process Stress

REAL WORK

Less Service Engagement

Customer Service | Front Line | Back Office



# State of Technology In Service Automation Today

Off the screer "manual" processing

Many screens

Business Performance, Cost

Human Erroi Re do

Too many process steps to remember, Skills issue

# Schedulers Scripts Screen Scrapping

CRM, BPM, ERP
Business Applications
Collaboration Tools

We WORK on THEM

Self Performance

Repeat keyboard & mouse actions, too many manual steps, tabs, navigation

Text Fatigue Process Stress



# State of Technology In Service Automation Today

#### A Large Bank

Best in class Core Banking

#### **BEFORE RPA**

13,500+ ATMs, 6 ATM MSPs, 6 different ATM models, 35 million+ transactions per month

400+ ATM disputes per day

#### AFTER RPA

Fully automated dispute management, 100% headless Real time, error free Dynamic dispute rule engine Automated notification, Credit/Debit and customer mailers FTEs moved to high skill jobs

#### A Large Health Insurer

Best in class Claims Adjudication platform

#### **BEFORE RPA**

13,000+ claims per day

3000 entries)

Error rate 3%
7 minutes per claim for manual verification

#### **AFTER RPA**

Error rate reduced to 0.5% that too for exceptions
Time reduced to 50 seconds (largest verification consists searching in

#### A Large FMCG / Logistics

Best in class CRM, ERP, BPM

#### **BEFORE RPA**

Average 30,000 invoices per month

Average 3 days to process invoice 30% Blocked Invoices
Average 30 minutes to complete a B2B on shipment related info

#### **AFTER RPA**

Invoice processing time reduced to 1 day
Blocked invoice reduced to 3%
(exceptions)

B2B shipment data entry time reduced to 6 minute

No change to existing business applications
No change to existing business process
Implementation time - 12 weeks



# **GIC Robotic Process Automation**

You Already Have Everything You Need...

With GIC Robotic Process Automation(RPA), just emulate your banking staff's execution of repetitive processes with your existing process & applications. RPA is your virtual workforce controlled by your business operations teams, can be trained by business users via configuration, sits alongside your existing technology infrastructure, work with existing IT architecture - no complex system integration. And you can scale this robotic workforce instantly to meet your demands anytime.



Rapid is the norm, Realize benefits faster!



# **GIC Robotic Process Automation (RPA)**

Automate WORK.
Any work process that is definable, repeatable, and rulesbased the ability to map out a business process and assign a software robot to manage the execution of that process, just as a human would.



Let your employees focus on providing services delivered by an engaged talent pool. Talent is premium.

# Maximize Your Two Biggest Investment People & Technology



# What We Do in Banking Automation?

- Customer Touch Point Automation Contact Center, Teller, Online, Mobile
- Branch Automation for Personal Banking & Commercial Banking
- Back Office Automation
- Reconciliation, Dispute and Payments Automation ATM, POS, Cards, Payments
- Robotic Banking APIs for Corporate Banking Customers
- Bank's third party applications Process & Technology Integration (ATM MSPs, Payment Gateways, Service Providers, Cards API etc.)
- Rapid Feature Enhancements for Bank's CRM/BPM/Core Banking
- STP Automation
- Customer Due Diligence Automation for Personal Banking & Commercial Banking KYC, AML,
   CFT and automation of STR and SAR reports
- Rapid Process & Technology Unification of Bank Merger & Acquisitions

#### Risk Free

# All With Your Existing Banking Applications Robotic Desktop Automation & Robotic Process Automation

### What We Do in FMCG & LOGISTICS Automation?

- Adaptive, True 360 Contact Center Automation
- Back Office Automation
- F&A Automation
- Supply Chain Systems Automation
- Retail Operations Automation (Customer Transactions)
- Robotic APIs for third party and other service provider integration
- Rapid Feature Enhancements or Scaffolding of CRM/ERP/BPM
- Process & Technology Unification of Merger & Acquisitions

#### Risk Free

All With Your Existing FMCG/Logistics Applications
Robotic Desktop Automation & Robotic Process Automation

## What We Do in Insurance Automation?

- Branch, Retail, Point of Sale Automation
- Pre-Underwriting and Auto Underwriting
- Back Office Automation
- Claims Automation
- Robotic Insurance APIs for Corporate Customers
- Third party applications Process & Technology Integration (Care provider, Service provider, regulatory portals, AML/KYC etc.)
- Rapid Feature Enhancements of Core Insurance Applications
- Persistency Management
- STP Automation
- Process & Technology Unification of Insurance Merger & Acquisitions

#### **Risk Free**

All With Your Existing Insurance Applications
Robotic Desktop Automation & Robotic Process Automation

# **Automation - It is in our DNA**





Our automation knowledge base & re-usable components

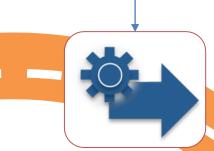
**Banking** Insurance **Telecom** ITES Utility **Travel Services eCommerce eGovernance** 



Our expertise in User **Experience** design



Consume or Expose for all needs



**Robotic APIs** 



Variety of input & output data sources







Supports comprehensive range of applications - CRM, ERP, BPM, Core Banking, OSS/BSS, Insurance Apps, Travel GDS, OpenAPIs, Public APIs. Plus, ability to automate ITOps, SysOps, SecOps, NetOps

**Domain specific best practices** & tools in process study "as is" and "to be"

**Industry leading, Only hybrid automation** platform - Desktop & Robotic





# **Our Unique Differentiator**

500+ Business Process Automation Use Cases
Business Function & Technology Expertise
Across 10+ Industry Verticals
Industry Leading Platform
Re-Usable Modules

Rapid Implementation
Visible Business Benefits in 12 weeks



## **Our Most Recent Customers**

















# **Our GTM Partners**

















# Our Automation Knowledge, Skills and Platform

Automated 500+ Use Cases Across 100+ unique application instances



Automated 1,000+ Process Instances Across Various Business Operations



#### **Industry's Only Hybrid Solution**

Desktop Automation
Robotic Automation
Robotic APIs
Managed Robotic Services / Shared Services
Robotic ITOps & SOCOps



Banking | Insurance | Telecom | ITES | Travel Services | Utility | eCommerce | eGovernance

**End to End Process Wide, Enterprise Wide** 



